

## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.



## FLORISTS

We call your attention to the many Gladiolus of merit on this list. We specialize in Gladiolus adapted to Florists' needs. We have marked those varieties most adapted to forcing with an "f" as follows: Souvenir (f). In ordering Bulbs for forcing kindly designate same on order, and we will ship you stock especially harvested and cured for the purpose.

## SEEDSMEN

will find all the popular and best selling varieties listed herein and our prices allow a good margin of profit on the resale. Complete descriptions and current retail prices gladly furnished on request.

## GROWERS

will find our planting stocks reliable and the many varieties herein listed offer an opportunity to stock up now on colors and novelties you need. Varieties in CAPITAL LETTERS will prove most profitable.

PREPARE FOR A PROSPEROUS SPRING SEASON by liberally stocking items you need. Especially be sure you have enough of such splendid novelties as ANNIE LAURIE, MRS. LEON DOUGLASS, ORANGE QUEEN, W. H. PHIPPS, DR. F. E. BENNETT, PFITZER'S TRIUMPH, HOLLYHOCK, YVONNE, PAUL PFITZER and VEILCHENBLAU. Your customers want the new and better varieties. Keep them satisfied with plenty of novelties. IT WILL PAY YOU. The large sizes are short crop this season due to the drought last summer.

# HUNTER'S

## February 1930 Trade List

Chas. E. F. Gersdorff  
1825 N. Capitol St.  
Washington, D. C.

Sec. 435½ P. L. & R.

U. S. POSTAGE

**PAID**

DOWAGIAC, MICH.

Permit No. 12

*Your favorite flower  
—the Gladiolus*



### POSTMASTER:

If Unable to Deliver, Return Postage Guaranteed  
By GEORGE W. HUNTER—Grower  
R. F. D. No. 4, Dowagiac, Mich.

## Terms and Conditions of Sale:

With these prices all previous quotations are withdrawn.

All Bulbs are sold f. o. b. Dowagiac, Michigan, and travel at risk of purchaser.

All Bulbs offered in this list are healthy, true-to-name, and strictly up to size. We do not substitute without permission. *Mention second choice in ordering if you have same.*

Delivery on demand. We ship daily. If you want a rush order designate same on your order.

All bulbs are offered subject to prior sale and to any or all contingencies beyond our control.

5% discount cash with order; 2% 10 days; net 30 days. *Cash with order or satisfactory references required from unknown correspondents.*

**GEORGE W. HUNTER—Grower**

R. F. D. No. 4, Dowagiac, Mich.

*Your favorite flower  
—the Camellia—*

Mechanically Graded, Hand Selected Stock

**Pink and Rose-Pink Hues**

Per 100 Bulbs

	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
America (f), mid-season		\$2.00	\$1.50			
ANNIE LAURIE (f), late mid-season		12.00	8.00	\$6.00	\$4.00	\$2.50
APPLEBLOSSOM, new, tall, late	\$6.00		3.50	2.25	1.50	1.00
Crinkles Extra Ruffled Pink	9.00	7.00	5.00	4.00	3.00	2.00
Dr. W. Van Fleet (f), tall, early	4.00	3.00	2.25			
E. J. Shaylor (f), ruffled, second early	3.00			1.25	1.00	.60
Evelyn Kirtland, Tall Pink		2.40	1.75			
Eugene Lefebvre, blotched, extra	6.00	4.75	3.50			
Le Marechal Foch (f), large, early	2.50	2.00	1.50	1.00	.75	.50
LONGFELLOW, new, mid-season	9.00		5.00	4.00	3.00	2.00
Miss Madison, large, late	4.00	3.00	2.25	1.50		
Mona Lisa, ruffled, mid-season	3.00	2.40	1.75	1.25		
MRS. DR. NORTON (f), early mid-season		3.00	2.25	1.50	1.25	.75
MRS. FRANK PENDLETON (f), l. m.-sea.		2.40	1.75	1.25	1.00	.60
MYRTLE (f), dainty, early	4.00	3.00	2.25	1.50	1.25	.75
1910 Rose (f), early	2.50	2.00	1.50			
Panama (f), late	2.50	2.00	1.50			
Pink Wonder, mammoth, mid-season		3.00	2.25	1.50		
Rose Glory, ruffled, mid-season	3.00		1.75	1.25		
Rosemary, novelty, mid-season	4.00	3.00	2.25	1.50		
Ruffled America, ruffled, late mid-season	4.00	3.00	2.25	1.50	1.25	.75
Wilbrinck (f), extra early	2.50	2.00	1.50	1.00		
Youell's Favorite, dependable, late	4.00	3.00	2.25	1.50		

**Salmon-Pink, Orange, Orange-Pink Hues**

Alice Tiplady (f), second early	\$2.50	\$2.00	\$1.50	\$1.00	\$ .75	\$ .50
Fay Lanphier—Large	6.00	4.75			1.50	1.00
Gretchen Zang (f), standard late	2.50	2.00	1.50	1.00		
Halley (f), extra early		2.00	1.50	1.00	.75	.50
Jean du Tailles—Late, extra	6.00	4.75	3.50	2.25	1.50	1.00
LOS ANGELES (f), second early	4.00	3.00	2.25	1.50	1.25	.75
Maidensblush (f), extra early	2.50	2.00	1.50	1.00	.75	.50
MARSHALL FOCH (K), mid-season	4.00	3.00	2.25	1.50	1.25	.75
MRS. H. E. BOTHIN, ruffled, late		3.00	2.25	1.50	1.25	.75
MRS. LEON DOUGLASS— Mam. Novelty	6.00			3.00	2.25	1.50
Nancy Hanks—Orange Pink		7.00				2.00
Odin (f), second early		3.00	2.25			
ORANGE QUEEN (f), second early		3.00	2.25	1.50	1.25	.75
PIHAENOMEN, novelty, early	9.00	7.00	5.00	4.00	3.00	2.00
Primunella, (f), ruffled, second early	3.00	2.40	1.75			
Prince of Wales, popular, early		2.40	1.75			
Salmon Beauty (f) second early	3.00	2.40	1.75	1.25	1.00	.60
Tycko Zang, late mid-season	4.00	3.00	2.25	1.50	1.25	.75
VIRGINIA HALE, late mid-season		4.75	3.50	2.25	1.50	1.00
W. H. PHIPPS, novelty, late	12.00		8.00	6.00	4.00	2.50
Zona (f) Novelty Prim	25.00	20.00		9.00	6.00	4.00

**25 Bulbs  
at the  
100 Rate.**

**The Following Quantity Rates Will Apply:**

250 Bulbs at twice the 100 rate.  
500 Bulbs at 4 times the 100 rate.  
1000 Bulbs at 8 times the 100 rate.

**Bulblet Prices on Application.  
State Your Exact Wants.**

**GEORGE W. HUNTER—Grower**

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

**Dark Red, Red, Scarlet, Orange-Red Hues**

Per 100 Bulbs

	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
CARUSO (f), novelty, early		\$7.00	\$5.00	\$4.00	\$3.00	\$2.00
CHATEAU THIERRY (f), mid-season		2.40	1.75	1.25		
Crimson Glow (f), mid-season	\$4.00	3.00	2.25	1.50	1.25	.75
DR. F. E. BENNETT, mid-season	9.00			4.00	3.00	2.00
Firy Knight, early mid-season	4.00	3.00	2.25	1.50	1.25	.75
Goliath—Dark Red		3.00	2.25	1.50	1.25	.75
HERBSTZAUBER, novelty, late	15.00	12.00	9.00	6.00	4.00	2.75
KARL VOLKERT (f), extra early	6.00	4.75	3.50	2.25	1.50	1.00
KRELAGE'S FAVORITE, extra early	6.00	4.75	3.50	2.25	1.50	1.00
Mrs. Francis King (f), standard late	2.50	2.00	1.50	1.00	.75	.50
PERSIA, black-red, mid-season		4.75	3.50	2.25	1.50	1.00
PFITZER'S TRIUMPH, new	100.00	80.00	60.00	45.00	30.00	20.00
Rajah, mid-season	9.00	7.00	5.00	4.00	3.00	2.00
SCARLET PRINCEPS (f), mid-season		2.40	1.75	1.25	1.00	.60
Scarlet Cardinal—Landscape Prim	4.00	3.00	2.25	1.50	1.25	.75

**Mauve, Lavender-Blue, Light Violet Hues**

Per 100 Bulbs except as noted

BYRON L. SMITH, second early	\$ 3.00	\$ 2.25	\$ 1.50	\$ 1.25	\$ .75
Blue Orchid—Mid-Season	4.75	3.50	2.25	1.50	1.00
CAPT. BOYNTON, (f), large, mid-season	4.75	3.50	2.25	1.50	1.00
Catherina, (f), tall, early mid-season	3.00	2.25	1.50	1.25	.75
Geraldine Farrar—Lavender-Violet	12.00	9.00	6.00	4.00	2.75
Herada (f), mid-season	\$ 3.00	2.40	1.75		
HEAVENLY BLUE, novelty, <b>each</b>	5.00	4.00	3.25	2.50	1.50
Jane Addams—Extra Large	Withdrawn	for Season—Sold Out			
Magic—Extra Early	6.00	4.75	3.50	2.25	1.50
Mary Fennell, second early		3.00	2.25		
MAD. von KONIJNENBURG, novelty	100.00	80.00	60.00	45.00	30.00
MRS. F. C. PETERS (f), late		4.75	3.50	2.25	1.50
Ocellus, rare novelty, early mid-season, <b>each</b>	3.00	2.50	1.75	1.25	1.00
Rev. Ewbank (f), early		4.75	3.50		
RUTH HUNTINGTON, late mid-season		4.75	3.50	2.25	1.50

**Cream, Buff, Yellow Hues**

Fortuna, novelty, extra early	\$25.00	\$20.00	\$14.00	\$9.00	\$6.00	\$4.00
GOLD EAGLE, (f), extra early	15.00		9.00			
GOLDEN FRILLS, (f), early	Withdrawn	for Season—Sold Out				
GOLDEN MEASURE, (f), mid-season	6.00	4.75	3.50			
Mary Stearns Burke, late	4.00	3.00	2.25	1.50	1.25	.75
Ming Toy, (f), early		3.00	2.25			
Morning Glory—Mid-Season	4.00	3.00	2.25			
Niagara, late mid-season		3.00	2.25			
Obelisque—Large Novelty	25.00	20.00	14.00	9.00	6.00	4.00
Pfitzer's Yellow Wonder—Second Early	25.00	20.00	14.00	9.00	6.00	4.00
Schwaben, (f), standard late			2.25	1.50	1.25	.75
SOUVENIR, (f), early	3.00	2.40	1.75	1.25	1.00	.60
Starbright, (f), second early		7.00	5.00	4.00	3.00	2.00
Topaz, (f), early	2.50	2.00	1.50			

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1000 Bulbs at 8 times the 100 rate.

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**State Your Exact Wants.**





NOTE THE MANY NOVELTIES

**GEORGE W. HUNTER—Grower**

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

**Cream, Blush, White Hues**

	Per 100 Bulbs					
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Carmen Sylva, mid-season	\$ 4.00	\$ 3.00	\$2.25	\$1.50	\$1.25	\$ .75
Europa—Late Exhibition	Withdrawn for Season—Sold Out					
FERN KYLE, (f), ruffled, mid-season	6.00	4.75	3.50			
HOLLYHOCK, ruffled, early mid-season	15.00	12.00	9.00		4.00	2.75
Imperator, late, mid-season	9.00	7.00	5.00	4.00	3.00	2.00
L'Immaculee (f), early mid-season		2.40	1.75			
Lily White, (f), early	2.50	2.00	1.50	1.00	.75	.50
Lidy, early	4.00	3.00	2.25	1.50	1.25	.75
MAINE, tall, mid-season	4.00	3.00	2.25	1.50	1.25	.75
MARIE KUNDRED (f) ruffled, early		4.75	3.50	2.25	1.50	1.00
Mary Pickford, (f), popular early	3.00	2.40	1.75	1.25	1.00	.60
Peace, (f), standard late	2.50		1.50	1.00	.75	.50
Vesta Tilly, (f), early		3.00	2.25			
White Beauty—Early Exhibition	15.00	12.00	9.00	6.00	4.00	2.75
YVONNE (f), Excellent, early			5.00	4.00	3.00	2.00

**Violet-Blue, Violet, Purple Hues**

Anna Eberius, mid-season	\$ 4.00	\$ 3.00	\$ 2.25			
BARON J. HULOT—Violet-Purple		4.75	3.50	\$ 2.25	\$ 1.50	\$ 1.00
Henry Ford, mid-season	4.00	3.00	2.25	1.50	1.25	.75
JACOBA van BEIEREN, mid-season	4.00	3.00	2.25	1.50	1.25	.75
PAUL PFITZER, ruffled, early mid-season	40.00	30.00	22.50	15.00	12.50	7.50
PURPLE GLORY—Popular Ruffled	6.00	4.75	3.50	2.25	1.50	1.00
Purple Perfection, late mid-season	9.00	7.00	5.00	4.00	3.00	2.00
VEILCHENBLAU, early mid-season	60.00		35.00	22.50	15.00	10.00
Violet Glory, second early		3.00	2.25	1.50	1.25	.75

**Rose-Red, Tyrian and Smoky Hues**

Chocolate Queen—New, Extra	\$25.00	\$20.00	\$14.00	\$9.00	\$6.00	\$4.00
Dr. Nelson Shook—Tyrian Rose	Withdrawn for Season—Sold Out					
Emile Auburn—Smoky Novelty	15.00	12.00	9.00		4.00	2.75
John T. Pirie—Almost Brown	6.00	4.75	3.50	2.25	1.50	1.00
Mrs. Geo. W. Moulton, rose-red, mid-sea.	3.00	2.40	1.75	1.25		
Mrs. William Kent, novelty, late mid-sea.	4.00	3.00	2.25	1.50	1.25	.75
ROMANCE, (f), smoky, mid-season	4.00	3.00	2.25	1.50		
Rose Ash, smoky, mid-season		3.00	2.25	1.50	1.25	.75
Taro—American Beauty	4.00	3.00	2.25	1.50	1.25	.75

<b>25 Bulbs at the 100 Rate.</b>	<b>The Following Quantity Rates Will Apply:</b> 250 Bulbs at twice the 100 rate. 500 Bulbs at 4 times the 100 rate. 1000 Bulbs at 8 times the 100 rate.	<b>Bulblet Prices on Application. State Your Exact Wants.</b>
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**IMPORTANT!** Prices on all other varieties a matter of correspondence. Let us quote you on your wants. A special discount will apply on orders of 5000 or upwards of the same size and variety. We are also in position to quote attractive lot prices on large orders.

**ORDER EARLY**

**GEO. W. HUNTER—Grower**

**R. F. D. No. 4, Dowagiac, Michigan**